

AN ORDINANCE 2006 - 02 - 02 - 0168

ACCEPTING THE BIDS OF VARIOUS COMPANIES TO PROVIDE THE CITY WITH VARIOUS TYPES OF COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2006 FOR AN ESTIMATED COMBINED ANNUAL COST OF \$893,906.00, INCLUDING: FERRARA FIRE TRUCK PARTS AND SERVICE; TOYOTA AUTOMOTIVE PARTS AND SERVICE; HONDA AUTOMOTIVE PARTS AND SERVICE; CISCO NETWORKING EQUIPMENT AND SERVICE; CONTRACT AND CONCESSION COMPLIANCE SOFTWARE; AND LAMP BALLASTS.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this group of contracts represents a portion of approximately two hundred and fifty (250) annual contracts that will be brought before City Council throughout the remainder of the fiscal year; and

WHEREAS, these bids are from various companies to furnish the City with: Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts; and

WHEREAS, Section I of the attachment consists of 10 contracts in which awards are recommended to the lowest bidders; and

WHEREAS, Section II of the attachment consists of 1 contract in which award is recommended to other than the lowest bidder because the lowest bidder failed to meet the City's specifications and/or requirements; and

WHEREAS, all expenditures will be in accordance with the FY 2005-2006 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with: Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits and insurance certificates. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit A. Copies of the contracts are available for inspection in the offices of the Purchasing and General Services Department.

SECTION 2. It has been found and declared that the low bids of the following company failed to meet the City's specifications, as indicated on the bid tabulation sheets marked "NAS": Consolidated Electrical District for lamp ballasts.

SECTION 3. The amount of \$893,906.00 will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors as identified on the attached bid tabulation sheets. All expenditures will be in accordance with the FY 2005-2006 budget approved by City Council.

SECTION 4. This ordinance shall take effect February 12, 2006.

PASSED and APPROVED this 2nd day of February, 2006.



M A Y O R

PHIL HARDBERGER

ATTEST: 
City Clerk

APPROVED AS TO FORM: 
for City Attorney

Agenda Voting Results

Name: 8.

Date: 02/02/06

Time: 11:41:38 AM

Vote Type: Multiple selection

Description: An Ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006 for an estimated combined annual cost of \$893,906.00, including: Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Voter	Group	Status	Yes	No	Abstain
ROGER O. FLORES	DISTRICT 1		x		
SHEILA D. MCNEIL	DISTRICT 2		x		
ROLAND GUTIERREZ	DISTRICT 3		x		
RICHARD PEREZ	DISTRICT 4	Not present			
PATTI RADLE	DISTRICT 5		x		
DELICIA HERRERA	DISTRICT 6	Not present			
ELENA K. GUAJARDO	DISTRICT 7		x		
ART A. HALL	DISTRICT 8		x		
KEVIN A. WOLFF	DISTRICT 9		x		
CHIP HAASS	DISTRICT_10		x		
MAYOR PHIL HARDBERGER	MAYOR		x		

SECTION I
COUNCIL, FEBRUARY 2, 2006
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

- | <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|--|------------|---|
| 1. Ferrara Fire Truck Parks and Service
A770a-06-DR
Upon Award through 9-30-06
With a one year option to extend | | Ferrara Fire Apparatus
Entire Bid
Est Amount \$150,000 annually |

This contract will provide the City of San Antonio Fire Department with service and parts for the Ferrara fire trucks.

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|--|-----|--|
| 2. Toyota Automotive Parts and Service
A1080-06-RA
Upon Award through 3-31-07
With three one year options to extend | WBE | Red McCombs Toyota
Entire Bid
Est Amount \$10,000 annually |
|--|-----|--|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with replacement parts and service upon the expiration of the warranties on the Toyota Hybrid vehicles.

- | | | |
|---|-----|--|
| 3. Honda Automotive Parts and Service
A1081-06-RA
Upon Award through 3-31-07
With three one-year options to extend | WBE | Benson Honda
Entire Bid
Est Amount \$25,000 annually |
|---|-----|--|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with replacement parts and service upon the expiration of the warranties on the Honda Hybrid vehicles.

EXHIBIT A

SECTION I
COUNCIL, FEBRUARY 2, 2006
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
4. Cisco Networking Equipment and Services A1095-06-LB Utilizing Department of Information Resources "GoDirect" Program This contract will provide the City of San Antonio Information Technology Services Department with support and maintenance of the City's computer networking environment on a continuous 24 hours, 7 day a week basis. This contract includes hardware, software and related services for new network expansion and repair and maintenance of the network.		AT & T Contract No. TEXAN 2000-ATT-EP1 Upon Award through 4-3-06 With four one-year options to extend Avnet Enterprise Solutions Contract No. DIR-VPC-04-025 Upon Award through 10-1-06 With one year option to extend Global Data Systems Contract No. DIR-BUSOP-013 Upon Award through 11-20-06 With one year option to extend SBC Communications/Goodman Networks Contract No. DIR-BUSOP-011 Upon Award through 10-1-06 With one year option to extend InterNetwork Experts Contract No. DIR-BUSOP-012 Upon Award through 11-17-06 With one year option to extend Micro System Enterprises Contract No. DIR-BUSOP Upon Award through 3-5-06 With two one year options to extend Estimated Amount \$614,000 annually
5. Contract and Concession Compliance Software A1096-06-AW Upon Award through 4-30-06 With three one-year options to extend This contract will provide the City of San Antonio Contract Services Department with Web-based diversity management software that will track, certify, and audit vendor contract and concession compliance. The software will interface with SAP and CH2M Hill Construction Management Portal.		GTSI Utilizing the U.S. Communities Contract No. RQ03-605674-16A Entire Bid Est Amount \$36,500 annually

City of San Antonio Bid Tabulation

Opened: October 21, 2005		MLWN	
For: Annual Contract for Ferrara Fire Truck Parts & Service		Ferrara Fire Apparatus	
A770a-06		27855 James Chapel Rd.	
DR		Holden	
		LA 70744	
Item	Description		
1	Ferrara Fire Truck Parts & Service		
A.	Parts	25%	
	Product identification	Ferrara Fire	
	Type price schedule	Dealer	
	Price schedule number	2005	
	Date of price schedule	8/28/2005	
	Price schedule column on which discount is based	Net	
B.	Labor and Service	\$80.00	
	Labor rate for service per hour	1 Day	
	Delivery		
	Terms	Net 30	

Contract Period: Upon Award by City Council through September 30, 2006 with a 1 year option to extend.

Department: Fire Department

Purpose: This contract will be utilized to provide service and parts for the Ferrara fire trucks in the Fire Department fleet.

Estimate: \$99,666.64 (6 months) \$249,166.64 with one year option.

Price Trend: Increase of 3% (see comparison below)

City of San Antonio Bid Tabulation

Opened: October 31, 2005		FLWN	
For: Annual Contract for Toyota Automotive Parts & Service		Red McCombs Toyota	
A1080-06-RA		8333 I. H. 10 West	
		San Antonio, TX 78230	
Item	Description		
1	<p>Toyota Parts</p> <p>Percent of discount offered</p> <p>Product identification (Manufacturer)</p> <p>Type price schedule (dealer, jobber, etc.)</p> <p>Date of price schedule</p> <p>Price schedule column on which discount is based (i.e., distributor, net, wholesale)</p>	<p>Dealer Cost + 10%</p> <p>Toyota Dealer</p> <p>10/1/2005 - 12/31/2005</p> <p>Dealer Cost</p>	
2	<p>Labor and Service</p> <p>Labor rate per hour</p> <p>Mileage charge per mile</p> <p>Parts available for pickup</p>	<p>\$40.00</p> <p>\$0.00</p> <p>1 Day</p>	
Terms		Net 30	

City of San Antonio Bid Tabulation

Opened: November 18, 2005		FLWN		MLSN	
For: Annual Contract for Honda Automotive Parts & Service					
A1081-06-RA		MKR			
Item	Description				
1	<p>Honda Parts</p> <p>Percent of discount offered</p> <p>Product identification (Manufacturer)</p> <p>Type price schedule (dealer, jobber, etc.)</p> <p>Date of price schedule</p> <p>Price schedule column on which discount is based (i.e., distributor, net, wholesale)</p>	<p>Benson Honda</p> <p>9100 San Pedro</p> <p>San Antonio, TX 78216</p>		<p>Fernandez Honda</p> <p>8015 I. H. 35 South</p> <p>San Antonio, TX 78224</p>	
2	<p>Labor and Service</p> <p>Labor rate per hour</p> <p>Mileage charge per mile</p> <p>Parts available for pickup</p>	<p>27% Honda Wholesale 11/18/05 List Price</p> <p>\$76.00</p> <p>\$0.00</p> <p>1 Day</p> <p>Net 30</p>		<p>20% Honda 11/1/05 Suggested Retail</p> <p>Honda Factory List Less Your Discount</p> <p>\$71.40</p> <p>\$0.40</p> <p>2 Days</p> <p>Net 30</p>	
Terms					

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: CISCO NETWORKING EQUIPMENT AND SERVICE

<u>VENDOR/CONTRACT</u>	<u>SOFTWARE</u>	<u>EQUIPMENT</u>	<u>SERVICES</u>
AT&T TEXAN 2000-ATT-EPI Expires April 3, 2006 with 4 – 1 year options to extend	36% off MSRP	36% off MSRP	20% off MSRP
Avnet Enterprise Solutions DIR-VPC-04-025 Expires October 1, 2006 with 1 – 1 year options to extend		38% off MSRP	20% off MSRP
Global Data Systems DIR-BUSOP-013 Expires – November 20, 2006 with 1 – 1 year options to extend		40% off MSRP	20% off MSRP
SBC Communications / Goodman Networks DIR-BUSOP-011 Expires October 1, 2006 with 1 – 1 year options to extend		40% off MSRP	20% off MSRP
InterNetwork Experts DIR-BUSOP-012 Expires November 17, 2006 with 1 – 1 year options to extend		40% off MSRP	20% off MSRP
Micro System Enterprises DIR-BUSOP-020 Expires March 5, 2006 with 2 – 1 year options to extend		40% off MSRP	20% off MSRP

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL COST</u>
1	NETWORKING HARDWARE	\$560,000.00
2	NETWORK MAINTENANCE	\$15,000.00
3	NETWORK SOFTWARE	\$16,000.00
4	TECHNICAL SERVICES	\$23,000.00
ANNUAL ESTIMATED TOTAL		\$614,000.00

A1095-06-LB

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: CONTRACT AND CONCESSION COMPLIANCE SOFTWARE

GTSI
3901 STONECRAFT BLVD.
CHANTILLY, VA 20151

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>EST QTY</u>	<u>UNIT PRICE</u>
1	B2GNow Diversity Management software (Contract Compliance Silver hosted service with portal) Part No. dms-cont-svc-s-cosa	1 EA	\$30,000.00
2	B2GNow Diversity Management software (Concession Compliance add on Silver hosted service with portal) Part No. dms-conc-svc-s-cosa	1 EA	\$6,500.00
GRAND TOTAL			\$36,500.00

TERMS

Net 30

A1096-06
AW/arw

U.S. COMMUNITIES CONTRACT #RQ03-605674-16A

CONTRACT PERIOD – UPON AWARD through APRIL 30, 2006 with 3-1 YEAR EXTENSION OPTIONS.
DEPT. – CONTRACT SERVICES
EST. COST - \$36,500

SECTION II
COUNCIL, FEBRUARY 2, 2006
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids did not meet City specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Lamp Ballasts A136-06-JM Upon Award through 9-30-06 With two one year options to extend		Dealers Electrical Supply Entire Bid Est Amount \$58,406 annually

This contract will provide the City of San Antonio Departments with lamp ballasts to maintain lighting at City facilities.

City of San Antonio Bid Tabulation

Opened: November 14, 2005											
For: Annual Contract for Lamp Ballasts											
A136-06											
Item	Description	MLWN Dealers Electrical Supply JM 2400 Freedom St. San Antonio, TX 78217	MLWN Sunshine Lighting 744 Clinton Street Brooklyn, NY 11231	MLWN Graybar 4503 Perrin Creek San Antonio, TX 78217	MLWN Consolidated Electrical Dist. 102 E. Josephine St. San Antonio, TX 78215	MLWN Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78223	MLWN American Light 10615 Sentinel Dr. San Antonio, TX 78217	MLWN Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217			
I	Magnetic Fluorescent Lamp Ballasts Discount off price list (percentage) Price List Identification Effective date of price list Column of price list on which discount is based	67.2% DPS0606N 6/6/2005 Stocking Distributor Gold	78% DPS0606L 6/6/2005 List	80% Bal.7200D 8/30/2004 Net Price	NAS Not Provided Not Provided Not Provided	78.41% FLB-155CC 6/1/2005 STD.CTN	68% 155D 6/1/2005 Stocking Distributor	75% 04-1-U 9/1/2004 Suggested User			
II	Electronic Fluorescent Lamp Ballasts Discount off price list (percentage) Price List Identification Effective date of price list Column of price list on which discount is based	68.8% DPS0606N 6/6/2005 Stocking Distributor Gold	78% DPS0606L 6/6/2005 List	66% Bal.7200D 8/30/2004 Net Price	Not Provided Not Provided Not Provided	78.41% ELB-155CC 6/1/2005 STD.CTN	68% 155D 6/1/2005 Stocking Distributor	82% 04-1-U 9/1/2004 Suggested User			
III	HID Lamp Ballasts Discount off price list (percentage) Price List Identification Effective date of price list Column of price list on which discount is based	66.8% DPS0606N 6/6/2005 Stocking Distributor Gold	71.2% DPS0606L 6/6/2005 List	61% Bal.7200D 8/30/2004 Net Price	Not Provided Not Provided Not Provided	78.41% HID-155CC 6/1/2005 STD.CTN	68% 155D 6/1/2005 Stocking Distributor	75% 04-1-U 9/1/2004 Suggested User			
Delivery		5 Days	5-10 Days	1-3 Days	3-5 Days	7 Days	1 Day	1-10 Days			
Terms		2%-30	Net 30	Net 30	Net 30	Net 30	2%-30	2%-10			

TERM: On award by City Council to September 30, 2006. 2-1 Year options to extend.

CONTRACT AMOUNT: Estimated annual expenditure \$58,406.69

END USER: The Department of Parks and Recreation.

SCOPE: Lamp Ballasts will be utilized to maintain the lighting in City facilities.

NAS: Consolidated Electrical Dist. did not provide percentage discount as required.

Note: Although Sunshine Lighting, Voss Lighting, American Light and Summit Electrical Supply offered higher percentage discount, Dealers Electrical Supply Stocking Distributors Gold pricing provides the City with the lowest unit cost.